QSC

Q-SYS
R E F L E C T
ENTERPRISE MANAGER

AUTHORIZED REFERRAL
PARTNER

introduction to Enterprise Manager

Q-SYS Reflect Enterprise Manager offers a remote management and monitoring solution for AV systems leveraging Q-SYS technology to provide visibility and control of all AV devices (including native and third party devices) across your enterprise in real-time, securely, from anywhere in the world. Furthermore, it can integrate with other IT platforms to enable your AV data to add value to those other IT systems for far deeper, actionable insights across your enterprise.

Q-SYS Reflect Referral Program incentives

First-year referral bonus: up to 15% of first year's SaaS revenue

Opportunities to offer professional and/or managed services to your end-users

Additional profit: increase your per-project profit

how it works

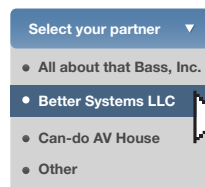**recommend**   **customer purchase**   **identify**   **referral bonus**

introduce your customers to Q-SYS Reflect Enterprise Manager

your customers choose to **purchase** using the self-service website

Select your partner ▼
● All about that Bass, Inc.
● Better Systems LLC
● Can-do AV House
● Other

your customer identifies your company on the referral dropdown

you get paid your referral bonus at the end of each subsequent quarter

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subscription tiers

	basic free-of-charge	**standard**
	one (free) **place** for all your Cores	**painless** remote AV monitoring **&** management
Simple global visibility for Q-SYS Cores	●	●
Remote Q-SYS feature license management and deployment	●	●
Keep track of 1000s of AV devices… from anywhere		●
Centralize updates for security profiles, audio playlists and meeting room signage		●
Integration with IT systems with a single pane of glass		●

pricing

Enterprise Manager is a subscription service with monthly and yearly pre-payment options.

Software Tier	Basic	Standard
Monthly cost per System	Free	$12
Monthly cost per monitored Peripheral	Free	$5
	USD Prices	

notes

- System = One Q-SYS design file running on a Q-SYS Core or redundant pair of Cores

- Peripheral (monitored) = any Q-SYS or 3rd party device monitored by Enterprise Manager

- Q-SYS Peripheral devices are always, automatically monitored by Enterprise Manager. Monitoring of each 3rd party device can be disabled if desired.

- For subscriptions supporting greater than 10 systems (Cores), contact your local QSC sales rep.

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customer pricing breakdown

Enterprise Manager is a subscription service with monthly and yearly pre-payment options.

- Prices shown above are monthly pre-pay.

- 5% discount on invoice is available for yearly pre-pay.

- Total cost per month = Sum of (# of Systems) + (# of monitored Peripherals) for your chosen Software Tier.

- Software Tier is set per end-user Organization.

- Items from different Tiers cannot be mixed within the same Organization.

- Contracts are 1-year, auto-renewing.

- One free 30-day trial available to end users for up to ten systems at full functionality.

	customer pricing (per month)			**total referral bonus** (15% of first year SaaS revenue)
Project Type	**Systems**	**Peripherals**	**Standard Tier Features**	**Standard Tier Features**
Small Meeting Rooms (3)	3	15	$111	$200
Fitness Club	3	12	$96	$173
College	5	45	$285	$513
Casino	1	75	$387	$697
Stadium	2	236	$1,204	$2,167

For example: the full year price for the college system is $285 x 12 months = $3420 (full year customer pricing). $3420 x 15% referral bonus = $513.